

Praj Industries Limited

Q2 & H1 FY19 Results

Safe Harbor



Certain statements in this communication concerning our future growth prospects are forward-looking statements, which involve a number of risks and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, intense competition in our industry of operations including those factors which may affect our cost advantage, wage increases, our ability to attract and retain highly skilled professionals, cost overruns on contracts, client concentration, our ability to manage our international operations, our ability to successfully complete and integrate potential acquisitions, liability for damages on our contracts, the success of the companies in which Praj Industries Ltd. has made strategic investments, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India and unauthorized use of our intellectual property and general economic conditions affecting our industry. Praj Industries Ltd. may, from time to time, make additional written and oral forward-looking statements, including our reports to shareholders. The company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the company.

Key Developments



- The new National Policy on Biofuels - 2018 enhances economics and sustainability of distillery operations for Praj's existing and potential customers by -
 - expanding the range of permitted feedstock for ethanol production,
 - viability gap funding, additional tax incentives, higher purchase price for output for 2G ethanol Bio refineries.
- The Cabinet Committee on Economic Affairs (CCEA) approved raising the ex-mill price of ethanol from different feedstock. This empowers sugar industry to determine optimal product mix, enhancement of distillery utilization and capacity augmentation.

Key Developments

- To reduce India's dependency on crude oil imports, the Government has announced a new policy -Sustainable Alternative Towards Affordable Transportation (SATAT). It envisages construction of 5,000 new Compressed Bio-Gas (CBG) plants over the next five years with a total investment of Rs. 1.75 Lakh Crore. Praj is ready to commercialize CBG technology solution to capitalize on the opportunities thrown up by the SATAT policy
- Praj Industries received Pune Best-In-Class Manufacturing Leadership Award 2018 in the Heavy Equipment category
- Praj Industries' SCM team received Overall Excellence in Procurement & Sourcing in the 12th ELSC Conclave, Mumbai

At a glance



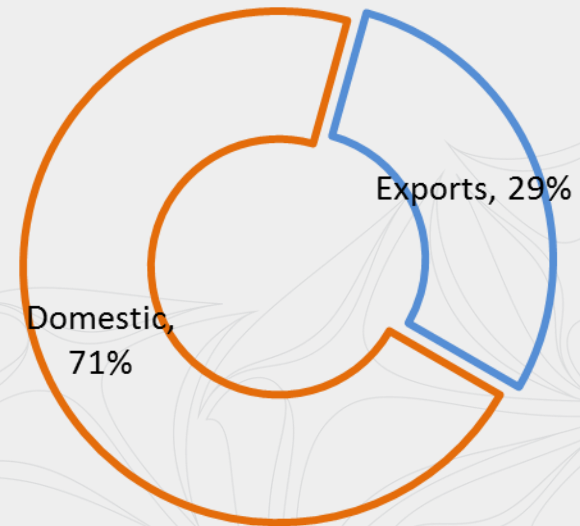
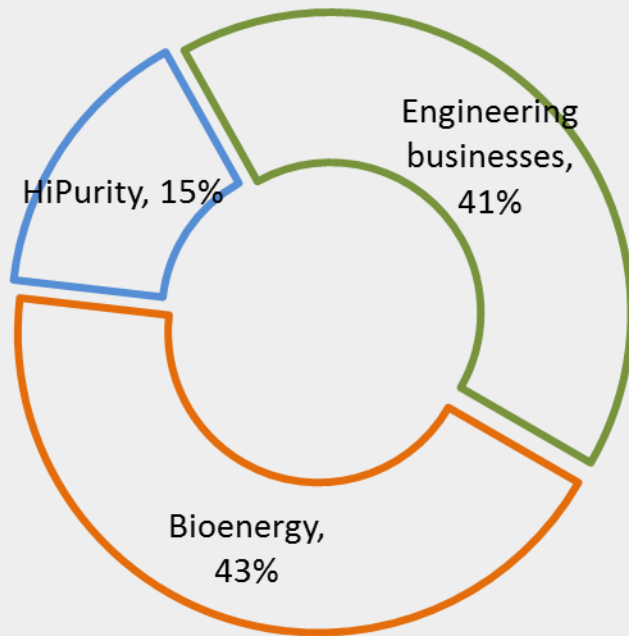
Financials : Figures in Rs cr

	Q2 FY 19	Q1 FY 19	Q2 FY 18	H1 FY 18	H1 FY 19
Operating income (net of excise duty)	251.03	191.6	207.87	400.65	442.63
EBITDA (excl other income)	13.83	7.23	9.78	13.2	21.06
PBT	12.86	4.48	5.86	6.35	17.34
PAT	8.94	3.49	4.74	5.15	12.43
Order Intake	338	329	237	403	667

Note - all figures on consolidated basis, i.e. Praj Industries India, its local execution companies and subsidiaries

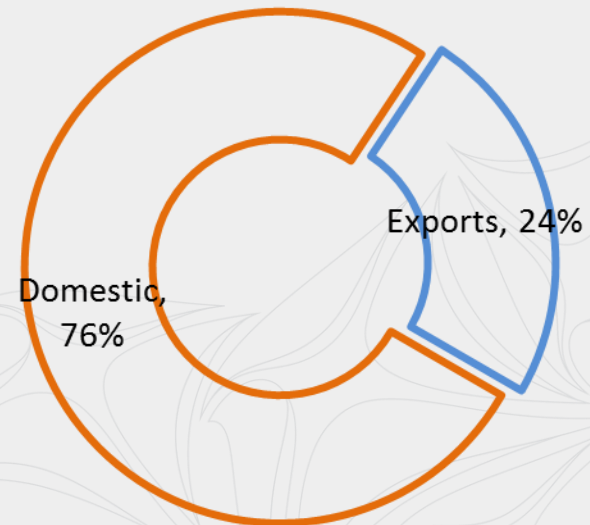
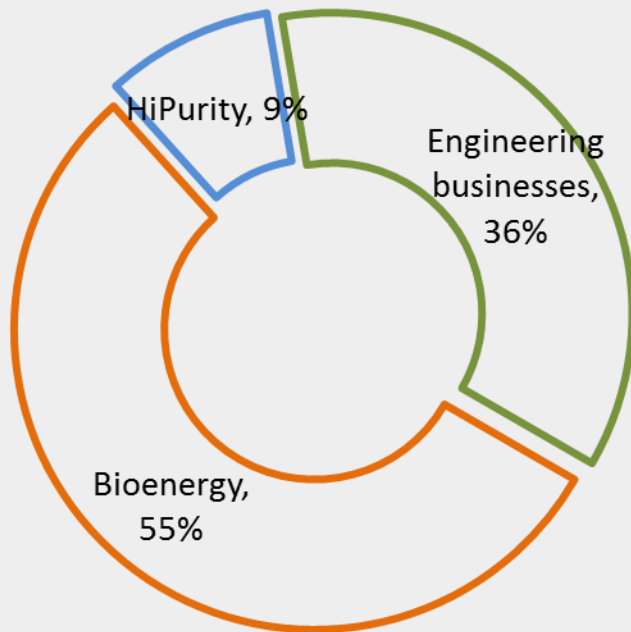
Revenue Split

Q2 FY19 : Rs 251 cr



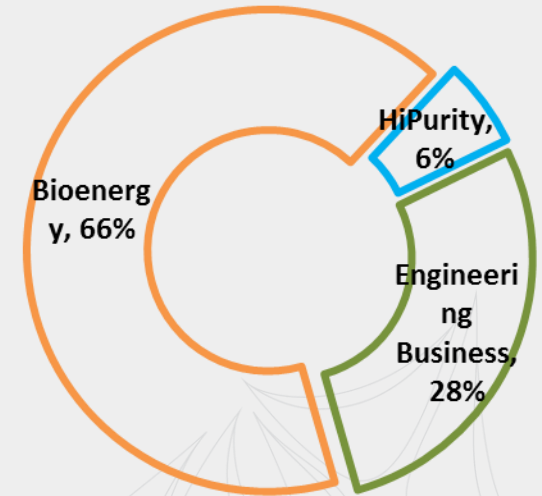
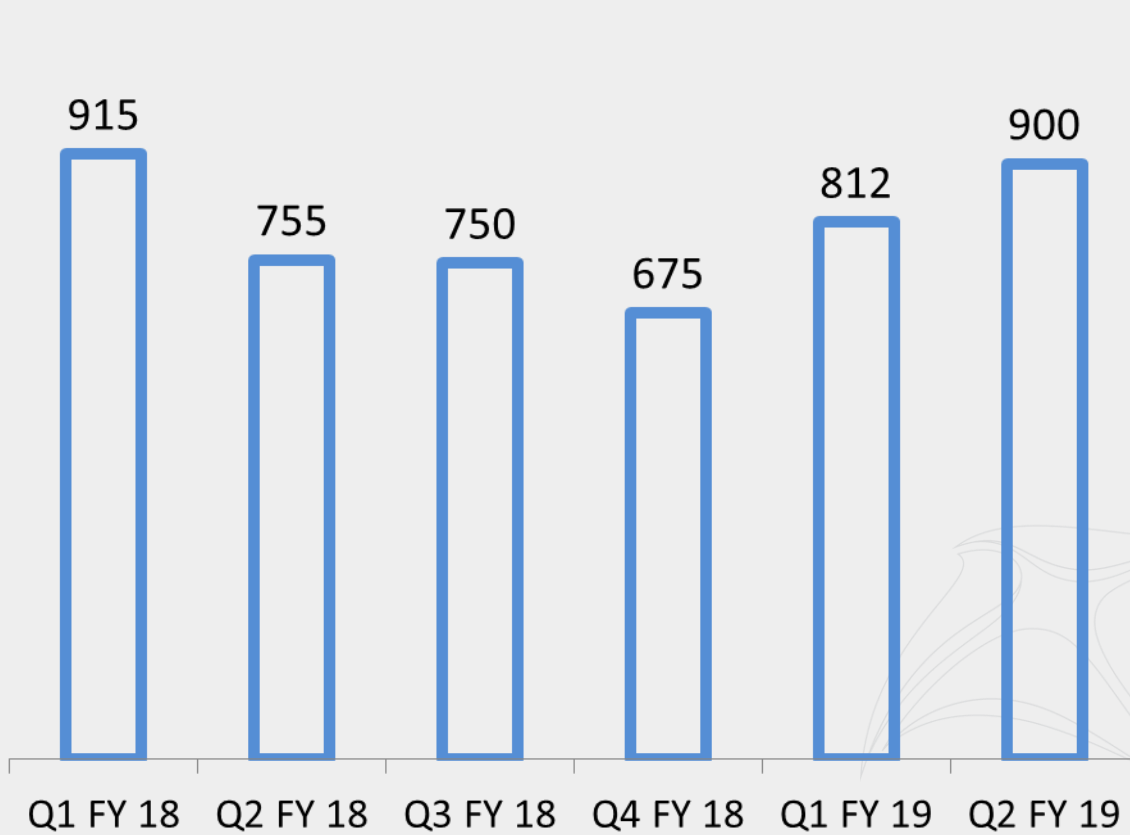
Note - Engineering businesses include critical process equipment & skids, brewery and water & wastewater treatment segments.

Q2 FY19 : Rs 338 cr



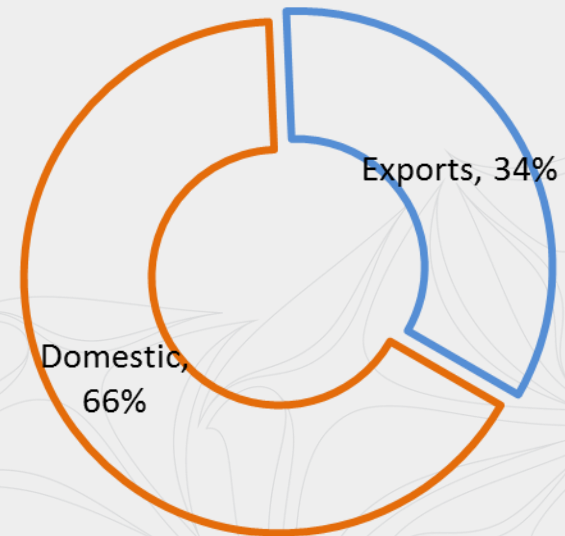
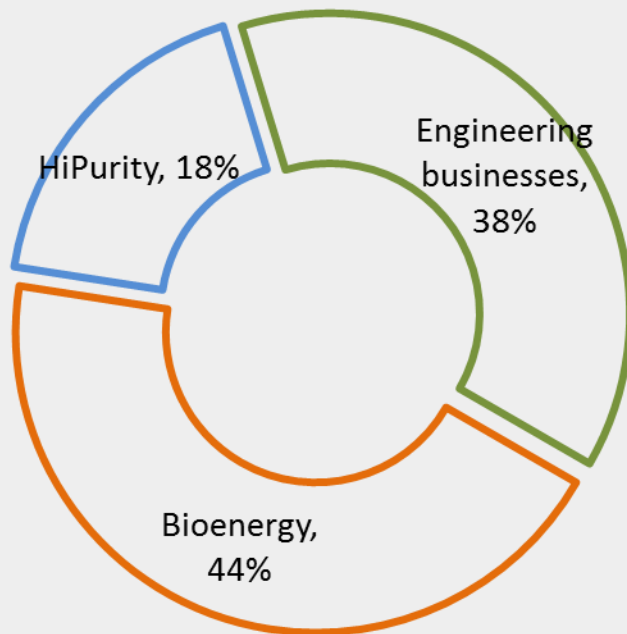
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Order backlog (at the end of each quarter, values in Rs cr)



H1 Revenues

H1 FY19 : Rs 442.6 cr

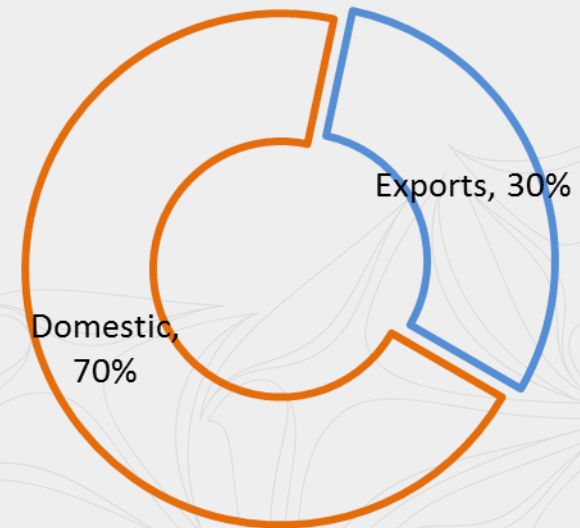
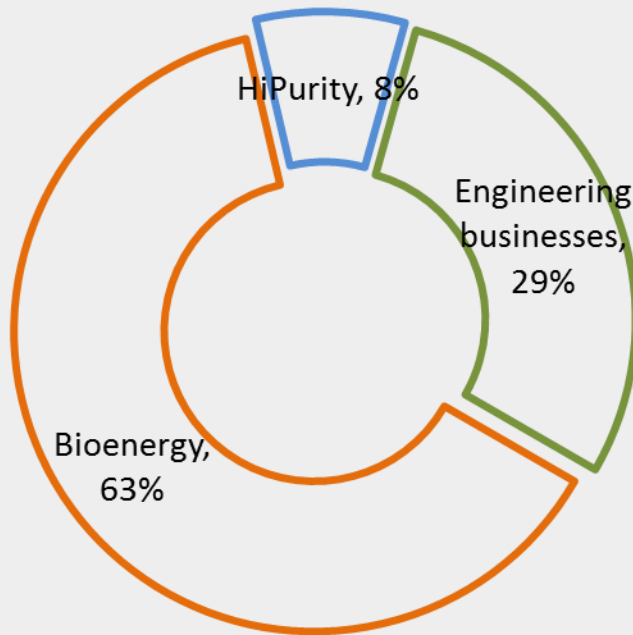


Note - Engineering businesses include critical process equipment & skids, brewery and water & wastewater treatment segments.

H1 Order book



H1 FY19 : Rs 667 cr



Note - Engineering businesses include critical process equipment & skids, brewery and water & wastewater treatment segments.

For further information, please contact -

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